

FedTec #061324-FED

The pricing proposal in this response includes a structured discount model based on the volume of business conducted. This tiered discount system is designed to offer Sourcewell participating entities significant savings as their expenditure with FedTec, LLC increases.

The discounts are applied as follows:

- For annual expenditures between \$1 million and \$2 million: a discount of 12% from the Manufacturer's Suggested Retail Price (MSRP) or list price is applied.
- For annual expenditures between \$2 million and \$3 million: a discount of 15% from the MSRP or list price is applied.

This discount structure ensures that Sourcewell participating entities receive competitive pricing and enhanced value for their investment in our staffing and related services. By offering these tiered discounts, FedTec, LLC demonstrates its commitment to providing cost-effective solutions that meet the financial and operational needs of its clients.